# 2020 Quarterly Report First Quarter



For the Quarter Ended March 31, 2020

# REPORT OF MANAGEMENT

The undersigned certify that we have reviewed this quarterly report, that it has been prepared in accordance with all applicable statutory and regulatory requirements, and that the information contained herein is true, accurate and complete to the best of our knowledge or belief.

Douglas Thiessen, President/Chief Executive Officer May 4, 2020 Larry H. Gibson, Jr., Chairman, Board of Directors May 4, 2020

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M. Scott Sellers, CPA, Sr. VP/Chief Financial Officer May 4, 2020 J.K. Love, CPA (retired), Chairman, Audit Committee May 4, 2020

## ALABAMA AG CREDIT, ACA MANAGEMENT'S DISCUSSION AND ANALYSIS

The following commentary reviews the financial performance of the Alabama Ag Credit, ACA (Agricultural Credit Association), referred to as the Association, for the quarter ended March 31, 2020. These comments should be read in conjunction with the accompanying financial statements and the December 31, 2019 Annual Report to Stockholders.

The Association is a member of the Farm Credit System (System), a nationwide network of cooperatively owned financial institutions established by and subject to the provisions of the Farm Credit Act of 1971, as amended, and the regulations of the Farm Credit Administration (FCA) promulgated thereunder.

The consolidated financial statements comprise the operations of the ACA and its wholly-owned subsidiaries. The consolidated financial statements were prepared under the oversight of the Association's audit committee.

### Significant Events

The United States has been operating under a presidentially declared emergency since March 13, 2020 due to the Coronavirus Disease 2019 (also referred to as COVID-19). The Farm Credit Bank of Texas (Bank) and the Association continue during these unprecedented times to fulfill their mission to support agriculture and rural communities by providing access to reliable and consistent credit. In response, the Bank increased its cash position to accommodate the potential liquidity needs of associations and borrowers in case of any market disruptions. The Bank was able to maintain access to the debt market to redeem and replace callable debt, fund incremental needs and increase liquidity without significant changes to its funding strategies or interest rate risk profiles. The marketability of the Bank's liquidity investment portfolio remained active and prices indicative of the marketplace. In addition, the Bank's portfolio primarily consists of federal agency-guaranteed collateralized mortgage-backed securities, agency-guaranteed debt and U.S. Treasury securities.

As discussed further in the "Liquidity and Funding Sources" and "Relationship with the Farm Credit Bank of Texas" sections of Management's Discussion and Analysis, the Association relies on the Bank as its primary source of funding for its operations, and is therefore impacted by these factors that affect the Bank. Through March 31, 2020 and the date of this report, there have been no observable delinquencies or credit metrics impacting the credit quality of the Association's loan portfolio related to COVID-19. The Association is closely monitoring its loan portfolio overall and is particularly focused on sectors that may be pressured by COVID-19 and its related economic impacts, food processing, timber and beef cattle. The Association will continue to evaluate its allowance for loan losses as changes in outlook occur. Capital levels remained strong to support any adversity or continuing loan demand.

Operationally, the Association continues to function as normal during these challenging times. The Association has witnessed the benefits of past and current technology initiatives which allow Association personnel to work remotely and support both their families and their customer base. As it relates to the Association's internal controls over financial reporting and disclosure controls and procedures, the controls and procedures continue to operate effectively and no material changes to the controls or financial systems have occurred or are contemplated.

### Results of Operations

The Association had net income of \$4,188,825 for the three months ended March 31, 2020, as compared to net income of \$4,188,147 for the same period in 2019, reflecting an increase of less than 1 percent. Net interest income was \$7,162,005 for the three months ended March 31, 2020, compared to \$7,076,958 for the same period in 2019.

#### Three Months Ended

| Three Months Ended |               |                                                                                                  |                                                                              |                                                                                                                                                                    |                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|--------------------|---------------|--------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| March 31,<br>2020  |               |                                                                                                  | March 31,                                                                    |                                                                                                                                                                    |                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                    |               |                                                                                                  | 2019                                                                         |                                                                                                                                                                    |                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Average            |               |                                                                                                  |                                                                              |                                                                                                                                                                    | Average                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                    | Balance       |                                                                                                  | Interest                                                                     |                                                                                                                                                                    | Balance                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Interest                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| \$                 | 1,074,954,545 | \$                                                                                               | 13,697,177                                                                   | \$                                                                                                                                                                 | 1,014,867,657                                                                                                                                                      | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 13,409,142                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|                    | 894,511,096   |                                                                                                  | 6,535,172                                                                    |                                                                                                                                                                    | 843,550,541                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 6,332,184                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| \$                 | 180,443,449   |                                                                                                  |                                                                              | \$                                                                                                                                                                 | 171,317,116                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                    |               | \$                                                                                               | 7,162,005                                                                    |                                                                                                                                                                    |                                                                                                                                                                    | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 7,076,958                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|                    |               |                                                                                                  |                                                                              |                                                                                                                                                                    |                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 2020               |               |                                                                                                  |                                                                              | 2019                                                                                                                                                               |                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                    | Average       | Yie                                                                                              | ld                                                                           | Average Yield                                                                                                                                                      |                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                    | 5.12          | <b>%</b>                                                                                         |                                                                              | 5.35%                                                                                                                                                              |                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                    |               |                                                                                                  |                                                                              |                                                                                                                                                                    |                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                    | 2.94          | %                                                                                                |                                                                              |                                                                                                                                                                    | 3.049                                                                                                                                                              | %                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                    | 2.19          | %                                                                                                |                                                                              |                                                                                                                                                                    | 2.319                                                                                                                                                              | %                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                    | 0.49          | %                                                                                                |                                                                              |                                                                                                                                                                    | 0.519                                                                                                                                                              | %                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                    |               |                                                                                                  |                                                                              |                                                                                                                                                                    |                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                    |               |                                                                                                  |                                                                              |                                                                                                                                                                    |                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                    | 2.68          | <b>%</b>                                                                                         |                                                                              |                                                                                                                                                                    | 2.829                                                                                                                                                              | %                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                    |               |                                                                                                  | Three mont                                                                   | hs e                                                                                                                                                               | nde d:                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                    | _             | 202 Average Balance \$ 1,074,954,545 894,511,096 \$ 180,443,449  202 Average 5.12 2.94 2.19 0.49 | 2020  Average Balance \$ 1,074,954,545 \$ 894,511,096 \$ 180,443,449 \$ 2020 | March 31, 2020  Average Balance Interest \$ 1,074,954,545 \$ 13,697,177 894,511,096 6,535,172 \$ 180,443,449  2020  Average Yield  5.12%  2.94% 2.19% 0.49%  2.68% | March 31, 2020  Average Balance S 1,074,954,545 S 13,697,177 S 894,511,096 6,535,172 S 180,443,449 S 7,162,005  2020 Average Yield 5.12%  2.94% 2.19% 0.49%  2.68% | March 31, 2020       March 2019         Average Balance       Average Balance       Average Balance         \$ 1,074,954,545       \$ 13,697,177       \$ 1,014,867,657         \$ 894,511,096       6,535,172       \$ 843,550,541         \$ 180,443,449       \$ 171,317,116         \$ 7,162,005       \$ 2019         Average Yield       Average         5.12%       5.359         2.94%       3.049         2.19%       2.319         0.49%       0.519 | March 31, 2019         Average Balance       Interest Balance       Balance         \$ 1,074,954,545       \$ 13,697,177       \$ 1,014,867,657       \$ 894,511,096       6,535,172       843,550,541         \$ 180,443,449       \$ 7,162,005       \$ 171,317,116         \$ 7,162,005       \$ 2019         Average Yield       Average Yield         5.12%       5.35%         2.94%       3.04%         2.19%       2.31%         0.49%       0.51% |

### Three months ended: March 31, 2020 vs. March 31, 2019

|                         | <br>Increase (decrease) due to |    |           |       |         |  |  |
|-------------------------|--------------------------------|----|-----------|-------|---------|--|--|
|                         | <br>Volume Rate                |    |           | Total |         |  |  |
| Interest income - loans | \$<br>800,540                  | \$ | (512,505) | \$    | 288,035 |  |  |
| Interest expense        | 385,729                        |    | (182,741) |       | 202,988 |  |  |
| Net interest income     | \$<br>414,810                  | \$ | (329,763) | \$    | 85,047  |  |  |

Interest income for the three months ended March 31, 2020, increased by \$288,035, or 2.2 percent from the same period of 2019, primarily due to an increase in average loan volume partially offset by decreases in yields on earning assets. Interest expense for the three months ended March 31, 2020, increased by \$202,988, or 3.2 percent, from the same period of 2019 due to an increase in average debt volume partially offset by a decrease in the cost of debt. Average loan volume for the first quarter of 2020 was \$1,074,954,545, compared to \$1,014,867,657 in the first quarter of 2019. The average net interest rate spread on the loan portfolio for the first quarter of 2020 was 2.19%, compared to 2.31% in the first quarter of 2019.

Noninterest income for the three months ended March 31, 2020, increased by 236,780, or 33.5 percent, over the same period of 2019. The increase is due primarily to an increase in net loan fees in 2020 compared to 2019. The increase in loans fees is due to increases in rate conversions and the associated fees generated in a decreasing interest rate environment.

Noninterest expenses for the three months ended March 31, 2020 increased by \$304,467, or 8.8 percent, as compared to the same period in 2019. The increase is primarily due to increases in salaries and benefits. The increase in salaries and benefits is primarily due to a larger workforce and normal increase in compensation rates.

The Association's return on average assets for the three months ended March 31, 2020, was 1.53 percent compared to 1.63 percent for the same period in 2019. The Association's return on average equity for the three months ended March 31, 2020, was 8.72 percent, compared to 9.22 percent for the same period in 2019.

### Loan Portfolio

The Association makes and services loans to farmers, ranchers, rural homeowners and certain farm-related businesses. The Association's loan volume consists of long-term farm mortgage loans, production and intermediate-term loans, and farm-related business loans. These loans are available to eligible borrowers with competitive prime- and LIBOR-based, fixed and adjustable interest rates and loan maturities ranging up to 40 years. Loans serviced by the Association offer several installment payment cycles, the timing of which usually coincides with seasonal cash-flow capabilities of the borrower.

Total loans outstanding at March 31, 2020, stated at recorded investment (principal less funds held), were \$1,097,379,916 compared to \$1,063,795,171 at December 31, 2019, reflecting an increase of 3.2 percent. Nonaccrual loans as a percentage of total loans

outstanding were 0.7 percent at March 31, 2020 and 0.8 percent at December 31, 2019. The major commodities within the Association's portfolio are timber, cattle, poultry and field crops.

The Association recorded \$2,914 in recoveries and no charge-offs for the quarter ended March 31, 2020 compared to \$2,616 in recoveries and no charge-offs for the same period in 2019. The Association's allowance for loan losses was 0.8 percent of total loans outstanding as of March 31, 2020, and December 31, 2019.

The following table reflects the credit quality of the Association's loan volume as of:

|                      | March 31, | December 31, |
|----------------------|-----------|--------------|
|                      | 2020      | 2019         |
| Acceptable           | 97.6 %    | 97.5 %       |
| OAEM                 | 1.0       | 1.1          |
| Substandard/doubtful | 1.4       | 1.4          |
|                      | 100.0 %   | 100.0 %      |

### Risk Exposure

High-risk assets include nonaccrual loans, loans that are past due 90 days or more and still accruing interest, formally restructured loans and other property owned. The following table illustrates the Association's components and trends of high-risk assets.

|                            | March 31, 2020 |           |        | December 31, 2019 |           |        |  |
|----------------------------|----------------|-----------|--------|-------------------|-----------|--------|--|
|                            |                | Amount    | %      |                   | Amount    | %      |  |
| Nonaccrual                 | \$             | 7,944,028 | 92.4%  | \$                | 8,324,241 | 98.4%  |  |
| 90 days past due and still |                |           |        |                   |           |        |  |
| accruing interest          |                | 513,326   | 6.0%   |                   | -         | 0.0%   |  |
| Formally restructured      |                | 137,353   | 1.6%   |                   | 135,473   | 1.6%   |  |
| Other property owned, net  |                |           | 0.0%   |                   | <u> </u>  | 0.0%   |  |
| Total                      | \$             | 8,594,707 | 100.0% | \$                | 8,459,714 | 100.0% |  |

### Liquidity and Funding Sources

The Association secures the majority of its lendable funds from the Bank, which obtains its funds through the issuance of System-wide obligations. The following schedule summarizes the Association's borrowings.

|                                  | March 31,         | December 31, |             |  |
|----------------------------------|-------------------|--------------|-------------|--|
|                                  | <br>2020          |              | 2019        |  |
| Note payable to the bank         | \$<br>920,312,898 | \$           | 884,543,103 |  |
| Accrued interest on note payable | <br>2,235,906     |              | 2,228,315   |  |
| Total                            | \$<br>922,548,804 | \$           | 886,771,418 |  |

The Association operates under a general financing agreement (GFA) with the Bank. The current GFA is effective through September 30, 2020. The primary source of liquidity and funding for the Association is a direct loan from the Bank. The outstanding balance of \$920,312,898 as of March 31 2020, is recorded as a liability on the Association's balance sheet. The note carried a weighted average interest rate of 2.85 percent at March 31, 2020. The indebtedness is collateralized by a pledge of substantially all of the Association's assets to the Bank and is governed by the GFA. The increase in note payable to the Bank and related accrued interest payable since December 31, 2019, is due to increased funding needs generated by growth in the Association's loan portfolio. The Association's own funds, which represent the amount of the Association's loan portfolio funded by the Association's equity, were \$177,029,747 at March 31, 2020. The maximum amount the Association may borrow from the Bank as of March 31, 2020, was \$1,099,184,690 as defined by the GFA. The indebtedness continues in effect until the expiration date of the GFA, unless sooner terminated by the Bank upon the occurrence of an event of default, or by the Association, in the event of a breach of this agreement by the Bank, upon giving the Bank 30 calendar days' prior written notice, or in all other circumstances, upon giving the Bank 120 days' prior written notice.

### Capital Resources

The Association's capital position increased by \$4,159,569 at March 31, 2020, compared to December 31, 2019. The Association's debt as a ratio of members' equity was 4.77:1 as of March 31, 2020, compared to 4.74:1 as of December 31, 2019.

FCA regulations require the Association to maintain minimums for various regulatory capital ratios. New regulations became effective January 1, 2017, which replaced the previously required core surplus and total surplus ratios with common equity tier 1, tier 1 capital, and total capital risk-based capital ratios. The new regulations also added tier 1 leverage and unallocated retained earnings and equivalents (UREE) ratios. The permanent capital ratio continues to remain in effect, with some modifications to align with the new regulations. As of March 31, 2020, the Association exceeded all regulatory capital requirements.

### Significant Recent Accounting Pronouncements

Information regarding significant recent accounting pronouncements, required to be disclosed, is incorporated herein by reference to Note 1 to the consolidated financial statements, "Organization and Significant Accounting Policies," included in this quarterly report.

### Relationship With the Farm Credit Bank of Texas

The Association's financial condition may be impacted by factors that affect the Bank. The financial condition and results of operations of the Bank may materially affect the stockholder's investment in the Association. The Management's Discussion and Analysis and Notes to Financial Statements contained in the 2019 Annual Report of Alabama Ag Credit, ACA more fully describe the Association's relationship with the Bank.

The annual and quarterly stockholder reports of the Bank are available free of charge, upon request. These reports can be obtained by writing to Farm Credit Bank of Texas, Corporate Communications, P.O. Box 202590, Austin, Texas 78720, or by calling (512) 465-1881. The annual and quarterly stockholder reports for the bank are also available on its website at www.farmcreditbank.com.

The Association's annual and quarterly stockholder reports are also available free of charge, upon request. The quarterly reports will be available on the Association's website at www.AlabamaAgCredit.com approximately 40 days after quarter end and can also be obtained by writing to Alabama Ag Credit, ACA, 2660 EastChase Lane, Suite 401, Montgomery, Alabama, 36117 or calling (334) 270-8687. Copies of the Association's quarterly stockholder reports can also be requested by e-mailing Info@AlabamaAgCredit.com. The Association's annual stockholder report is available on its website 75 days after the fiscal year end. Copies of the Association's annual stockholder report can also be requested 90 days after the fiscal year end.

# CONSOLIDATED BALANCE SHEET

|                                               | March 31,<br>2020<br>(unaudited) |               |    | December 31,<br>2019 |
|-----------------------------------------------|----------------------------------|---------------|----|----------------------|
| <u>ASSETS</u>                                 |                                  |               |    |                      |
| Cash                                          | \$                               | 10,602        | \$ | 11,379               |
| Loans                                         |                                  | 1,097,379,916 |    | 1,063,795,171        |
| Less: allowance for loan losses               |                                  | 7,918,428     |    | 7,758,195            |
| Net loans                                     |                                  | 1,089,461,488 |    | 1,056,036,976        |
| Accrued interest receivable                   |                                  | 11,154,120    |    | 10,786,605           |
| Investment in and receivable from the Bank:   |                                  |               |    |                      |
| Capital stock                                 |                                  | 17,377,430    |    | 17,377,430           |
| Accrued patronage receivable                  |                                  | 240,000       |    | 288,432              |
| Other                                         |                                  | 666,445       |    | 3,516,526            |
| Premises and equipment, net                   |                                  | 6,390,461     |    | 6,461,977            |
| Other assets                                  |                                  | 1,215,912     |    | 925,087              |
| Total assets                                  | \$                               | 1,126,516,458 | \$ | 1,095,404,412        |
| <u>LIABILITIES</u>                            |                                  |               |    |                      |
| Note payable to the Bank                      | \$                               | 920,312,898   | \$ | 884,543,103          |
| Accrued interest payable                      |                                  | 2,235,906     |    | 2,228,315            |
| Drafts outstanding                            |                                  | 225,621       |    | 862,901              |
| Patronage payable                             |                                  | 12,763        |    | 9,767,488            |
| Other liabilities                             |                                  | 8,654,248     |    | 7,087,152            |
| Total liabilities                             |                                  | 931,441,436   |    | 904,488,959          |
| MEMBERS' EQUITY                               |                                  |               |    |                      |
| Capital stock and participation certificates  |                                  | 4,196,120     |    | 4,196,475            |
| Unallocated retained earnings                 |                                  | 191,254,277   |    | 187,094,401          |
| Accumulated other comprehensive income (loss) |                                  | (375,375)     |    | (375,423)            |
| Total members' equity                         |                                  | 195,075,022   |    | 190,915,453          |
| Total liabilities and members' equity         | \$                               | 1,126,516,458 | \$ | 1,095,404,412        |

The accompanying notes are an integral part of these combined financial statements.

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(unaudited)

|                                                              | Quarter Ended<br>March 31, |            |    |            |  |  |
|--------------------------------------------------------------|----------------------------|------------|----|------------|--|--|
|                                                              |                            | 2020       |    | 2019       |  |  |
| INTEREST INCOME                                              |                            |            |    |            |  |  |
| Loans                                                        | \$                         | 13,697,177 | \$ | 13,409,142 |  |  |
| INTEREST EXPENSE                                             |                            |            |    |            |  |  |
| Note payable to the Bank                                     |                            | 6,535,172  |    | 6,332,184  |  |  |
| Net interest income                                          |                            | 7,162,005  |    | 7,076,958  |  |  |
| PROVISION FOR LOAN LOSSES                                    |                            |            |    |            |  |  |
| Provision from loan losses                                   |                            | 149,984    |    | 133,302    |  |  |
| Net interest income after provision for loan losses          |                            | 7,012,021  |    | 6,943,656  |  |  |
| NONINTEREST INCOME                                           |                            |            |    |            |  |  |
| Income from the Bank                                         |                            | 384,246    |    | 355,665    |  |  |
| Loan fees                                                    |                            | 234,734    |    | 107,665    |  |  |
| Gain (loss) on sale of premises and equipment, net           |                            | 2,848      |    | (956)      |  |  |
| Other noninterest income                                     |                            | 322,558    |    | 245,232    |  |  |
| Total noninterest income                                     |                            | 944,386    |    | 707,606    |  |  |
| NONINTEREST EXPENSES                                         |                            |            |    |            |  |  |
| Salaries and employee benefits                               |                            | 2,226,692  |    | 2,060,950  |  |  |
| Directors' expense                                           |                            | 130,756    |    | 120,229    |  |  |
| Purchased services                                           |                            | 170,713    |    | 62,516     |  |  |
| Travel                                                       |                            | 164,279    |    | 168,632    |  |  |
| Occupancy and equipment                                      |                            | 236,042    |    | 225,166    |  |  |
| Communications                                               |                            | 82,259     |    | 71,759     |  |  |
| Advertising                                                  |                            | 94,100     |    | 69,200     |  |  |
| Public and member relations                                  |                            | 121,346    |    | 128,735    |  |  |
| Supervisory and exam expense                                 |                            | 95,238     |    | 90,156     |  |  |
| Insurance Fund premiums                                      |                            | 345,687    |    | 326,969    |  |  |
| Other components of net periodic postretirement benefit cost |                            | 25,527     |    | 24,321     |  |  |
| Loss (gain) on other property owned, net                     |                            | _          |    | 32,115     |  |  |
| Other noninterest expense                                    |                            | 74,943     |    | 82,367     |  |  |
| Total noninterest expenses                                   |                            | 3,767,582  |    | 3,463,115  |  |  |
| NET INCOME                                                   |                            | 4,188,825  |    | 4,188,147  |  |  |
| Other comprehensive income:                                  |                            |            |    |            |  |  |
| Change in postretirement benefit plans                       |                            | 48         |    | (5,055)    |  |  |
| COMPREHENSIVE INCOME                                         | \$                         | 4,188,873  | \$ | 4,183,092  |  |  |

The accompanying notes are an integral part of these combined financial statements.

# CONSOLIDATED STATEMENT OF CHANGES IN MEMBERS' EQUITY

(unaudited)

|                                                                                                                                                                                        |               |                                             |             |                                    | Ac  | cumulated                 |               |                                                        |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|---------------------------------------------|-------------|------------------------------------|-----|---------------------------|---------------|--------------------------------------------------------|
|                                                                                                                                                                                        | Ca            | pital Stock/                                |             |                                    |     | Other                     |               | Total                                                  |
|                                                                                                                                                                                        | Participation |                                             | Unallocated |                                    | Con | prehensive                | Members'      |                                                        |
|                                                                                                                                                                                        |               | ertificates                                 | Reta        | ained Earnings                     | _   |                           | <b>Equity</b> |                                                        |
| Balance at December 31, 2018 Net income Other comprehensive income                                                                                                                     | \$            | 4,114,255                                   | \$          | 177,746,279<br>4,188,147           | \$  | 19,978<br>-<br>(5,055)    | \$            | 181,880,512<br>4,188,147<br>(5,055)                    |
| Capital stock/participation certificates issued Capital stock/participation certificates retired Patronage refunds:                                                                    |               | 146,965<br>(123,405)                        |             | -                                  |     | (3,033)<br>-<br>-         |               | (3,035)<br>146,965<br>(123,405)                        |
| Change in patronage declared and paid Balance at March 31, 2019                                                                                                                        | \$            | 4,137,815                                   | \$          | 97<br>181,934,523                  | \$  | 14,923                    | \$            | 97<br>186,087,261                                      |
| Balance at December 31, 2019 Net income Other comprehensive income Capital stock/participation certificates issued Capital stock/participation certificates retired Patronage refunds: | \$            | 4,196,475<br>-<br>-<br>169,790<br>(170,145) | \$          | 187,094,401<br>4,188,825<br>-<br>- | \$  | (375,423)<br>-<br>48<br>- | \$            | 190,915,453<br>4,188,825<br>48<br>169,790<br>(170,145) |
| Change in patronage accrued and paid                                                                                                                                                   |               | -                                           |             | (28,949)                           |     |                           |               | (28,949)                                               |
| Balance at March 31, 2020                                                                                                                                                              | \$            | 4,196,120                                   | \$          | 191,254,277                        | \$  | (375,375)                 | \$            | 195,075,022                                            |

The accompanying notes are an integral part of these combined financial statements.

# ALABAMA AG CREDIT, ACA NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

### NOTE 1 — ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

Alabama Ag Credit, ACA (Agricultural Credit Association), referred to as the Association, is a member-owned cooperative that provides credit and credit-related services to or for the benefit of eligible borrowers/stockholders for qualified agricultural purposes. The Association serves the counties of Autauga, Baldwin, Barbour, Bibb, Bullock, Butler, Chambers, Chilton, Choctaw, Clarke, Coffee, Conecuh, Coosa, Covington, Crenshaw, Dale, Dallas, Elmore, Escambia, Geneva, Greene, Hale, Henry, Houston, Lee, Lowndes, Macon, Marengo, Mobile, Monroe, Montgomery, Perry, Pickens, Pike, Russell, Sumter, Tallapoosa, Tuscaloosa, Washington and Wilcox in the state of Alabama. The Association is a lending institution of the Farm Credit System (the System), which was established by Acts of Congress to meet the needs of American agriculture.

The accompanying unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. (GAAP) for interim financial information. Accordingly, they do not include all of the disclosures required by GAAP for annual financial statements and should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2019, as contained in the 2019 Annual Report to Stockholders.

In the opinion of management, the accompanying consolidated financial statements contain all adjustments necessary for a fair presentation of the interim financial condition and results of operations and conform with GAAP, except for the inclusion of a statement of cash flows. GAAP require a business enterprise that provides a set of financial statements reporting both financial position and results of operations to also provide a statement of cash flows for each period for which results of operations are provided. In regulations issued by the Farm Credit Administration (FCA), associations have the option to exclude statements of cash flows in interim financial statements. Therefore, the Association has elected not to include a statement of cash flows in these consolidated financial statements. These interim financial statements should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2019, as contained in the 2019 Annual Report to Stockholders. The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year. Descriptions of the significant accounting policies are included in the 2019 Annual Report to Stockholders. In the opinion of management, these policies and the presentation of the interim financial condition and results of operations conform with GAAP and prevailing practices within the banking industry.

In December 2019, the Financial Accounting Standards Board (FASB) issued guidance entitled "Simplifying the Accounting for Income Taxes." This guidance eliminates certain intra period tax allocations, foreign deferred tax recognition and interim period tax calculations. In addition, the guidance simplifies disclosure regarding capital and franchise taxes, the allocation of goodwill in business combinations, subsidiary financial statements and other disclosures. The new guidance is intended to eliminate and/or simplify certain aspects of income tax accounting that are complex or that require significant judgment in application or presentation. The guidance becomes effective for fiscal years beginning after December 15, 2021. Early adoption of the guidance is permitted. The adoption of this guidance will not impact the Association's financial condition or its results of operations.

In August 2018, FASB issued guidance entitled "Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Cost." The guidance aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal-use software license). The accounting for the service element of a hosting arrangement that is a service contract is not affected by this guidance. This guidance became effective for interim and annual periods beginning after December 15, 2019. The guidance also requires an entity (customer) to expense the capitalized implementation costs of a hosting arrangement that is a service contract over the term of the hosting arrangement. It further specifies where to present expense and payments in the financial statements. The guidance is to be applied on a retrospective or prospective basis to all implementation costs incurred after the date of adoption. The adoption of this guidance did not impact the Association's financial condition or its results of operations.

In August 2018, the FASB issued guidance entitled "Disclosure Framework — Changes to the Disclosure Requirements for Defined Benefit Plans." The guidance modifies the disclosure requirements for employers that sponsor defined benefit pension or other postretirement plans. This guidance becomes effective for fiscal years ending after December 15, 2020. Early adoption is permitted. The guidance is to be applied on a retrospective basis for all periods. The adoption of this guidance will not impact the Association's financial condition or its results of operations, but will impact the employee benefit plan disclosures.

In August 2018, the FASB issued guidance entitled "Disclosure Framework — Changes to the Disclosure Requirements for Fair Value Measurement." The guidance modifies the requirements on fair value measurements by removing, modifying or adding to the disclosures. This guidance became effective for interim and annual periods beginning after December 15, 2019. Early adoption was permitted and an entity was permitted to early adopt any removal or modified disclosures and delay adoption of the additional

disclosures until their effective date. The Association early adopted the removal and modified disclosures during the fourth quarter of 2018. The adoption of this guidance did not impact the Association's financial condition or its results of operations but did impact the fair value measurements disclosures.

In June 2016, the FASB issued guidance entitled "Measurement of Credit Losses on Financial Instruments." The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance was to become effective for interim and annual periods beginning after December 15, 2020, with early application permitted. In November 2019, the FASB issued an update that amends the mandatory effective date for this guidance for certain institutions. The change resulted from a change in the effective date philosophy that extends and simplifies the adoption by staggering the dates between large public entities and other entities. As a result of the change, the new credit loss standard, for those institutions qualifying for the delay, becomes effective for interim and annual reporting periods beginning after December 15, 2022, with early adoption permitted. The Association qualifies for the delay in the adoption date. The Association continues to evaluate the impact of adoption on the Association's financial condition and its results of operations.

The consolidated financial statements comprise the operations of the ACA and its wholly-owned subsidiaries. The preparation of these consolidated financial statements requires the use of management's estimates. The results for the quarter ended March 31, 2020, are not necessarily indicative of the results to be expected for the year ended December 31, 2020. Certain amounts in the prior period's financial statements have been reclassified to conform to current financial statement presentation.

### NOTE 2 — LOANS AND ALLOWANCE FOR LOAN LOSSES

A summary of loans follows:

|                               | March 31,<br>2020 | December 31, 2019 |
|-------------------------------|-------------------|-------------------|
| Loan Type                     | Amount            | Amount            |
| Production agriculture:       |                   |                   |
| Real estate mortgage          | \$ 887,193,079    | \$ 867,916,496    |
| Production and                |                   |                   |
| intermediate term             | 127,064,080       | 120,331,139       |
| Agribusiness:                 |                   |                   |
| Loans to cooperatives         | 7,831,694         | 3,878,008         |
| Processing and marketing      | 37,617,958        | 35,352,598        |
| Farm-related business         | 360,276           | 15,959            |
| Communication                 | 2,627,624         | 2,634,328         |
| Energy                        | 1,246,136         | 934,042           |
| Rural residential real estate | 33,439,069_       | 32,732,601        |
| Total                         | \$ 1,097,379,916  | \$ 1,063,795,171  |

The Association purchases or sells participation interests with other parties in order to diversify risk, manage loan volume and comply with FCA regulations. The following table presents information regarding the balances of participations purchased and sold at March 31, 2020:

|                                  | Other Farm Credit Institutions |                | Non-Farm Credit Institutions |         |        | utions    | Total          |                |  |
|----------------------------------|--------------------------------|----------------|------------------------------|---------|--------|-----------|----------------|----------------|--|
|                                  | Participations                 | Participations | Particij                     | pations | Partic | cipations | Participations | Participations |  |
|                                  | Purchased                      | Sold           | Purch                        | nased   | S      | Sold      | Purchased      | Sold           |  |
| Real estate mortgage             | \$ 12,570,213                  | \$ 39,304,835  | \$                           | -       | \$     | -         | \$ 12,570,213  | \$ 39,304,835  |  |
| Production and intermediate term | 9,155,802                      | 20,163,893     |                              | -       |        | -         | 9,155,802      | 20,163,893     |  |
| Agribusiness                     | 34,009,064                     | 9,636,557      |                              | -       |        | -         | 34,009,064     | 9,636,557      |  |
| Communication                    | 2,627,624                      | -              |                              | -       |        | -         | 2,627,624      | -              |  |
| Energy                           | 1,246,136                      |                |                              |         |        |           | 1,246,136      |                |  |
| Total                            | \$ 59,608,839                  | \$ 69,105,285  | \$                           | -       | \$     | -         | \$ 59,608,839  | \$ 69,105,285  |  |

The Association is authorized under the Farm Credit Act to accept "advance conditional payments" (ACPs) from borrowers. To the extent the borrower's access to such ACPs is restricted and the legal right of setoff exists, the ACPs are netted against the borrower's related loan balance. Unrestricted ACPs are included in other liabilities. ACPs are not insured, and interest is generally paid by the Association on such balances. Balances of ACPs were \$18,197,425 and \$17,334,811 at March 31, 2019, and December 31, 2019, respectively.

Nonperforming assets (including related accrued interest) and related credit quality statistics are as follows:

|                                                | March 31,<br>2020 | December 31, 2019 |
|------------------------------------------------|-------------------|-------------------|
| Nonaccrual loans:                              |                   |                   |
| Real estate mortgage                           | \$<br>7,116,913   | \$ 7,480,266      |
| Production and intermediate term               | 784,041           | 789,891           |
| Agribusiness                                   | 7,052             | 15,959            |
| Rural residential real estate                  | 36,022            | 38,125            |
| Total nonaccrual loans                         | 7,944,028         | 8,324,241         |
| Accruing restructured loans:                   |                   |                   |
| Real estate mortgage                           | 137,353           | 135,473           |
| Total accruing restructured loans              | 137,353           | 135,473           |
| Accruing loans 90 days or more past due:       |                   |                   |
| Real estate mortgage                           | 513,326           |                   |
| Total accruing loans 90 days or more past due  | <br>513,326       | <u>-</u>          |
| Total nonperforming loans Other property owned | 8,594,707<br>-    | 8,459,714<br>-    |
| Total nonperforming assets                     | \$<br>8,594,707   | \$ 8,459,714      |

One credit quality indicator utilized by the Association is the FCA Uniform Loan Classification System that categorizes loans into five categories. The categories are defined as follows:

- Acceptable assets are expected to be fully collectible and represent the highest quality;
- OAEM assets are currently collectible but exhibit some potential weakness;
- Substandard assets exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan;
- Doubtful assets exhibit similar weaknesses to substandard assets; however, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable; and
- Loss assets are considered uncollectible.

The following table shows loans and related accrued interest as a percentage of total loans and related accrued interest receivable by loan type as of:

|                                  | March 31,<br>2020 | December 31, 2019 |   |
|----------------------------------|-------------------|-------------------|---|
| Real estate mortgage             | _                 |                   | - |
| Acceptable                       | 98.0 %            | 97.9              | % |
| OAEM                             | 0.5               | 0.6               |   |
| Substandard/doubtful             | 1.5               | 1.5               |   |
|                                  | 100.0             | 100.0             |   |
| Production and intermediate term |                   |                   |   |
| Acceptable                       | 97.2              | 96.5              |   |
| OAEM                             | 1.4               | 1.9               |   |
| Substandard/doubtful             | 1.4               | 1.6               | _ |
|                                  | 100.0             | 100.0             | = |
| Agribusiness                     |                   |                   |   |
| Acceptable                       | 89.6              | 88.2              |   |
| OAEM                             | 10.4              | 11.8              |   |
| Substandard/doubtful             | <u> </u>          | -                 | _ |
|                                  | 100.0             | 100.0             | = |
| Energy and water/waste water     |                   |                   |   |
| Acceptable                       | 100.0             | 100.0             |   |
| OAEM                             | -                 | -                 |   |
| Substandard/doubtful             | <u> </u>          | -                 | _ |
|                                  | 100.0             | 100.0             |   |
| Communication                    |                   |                   |   |
| Acceptable                       | 100.0             | 100.0             |   |
| OAEM                             | -                 | -                 |   |
| Substandard/doubtful             |                   | -                 | _ |
|                                  | 100.0             | 100.0             |   |
| Rural residential real estate    |                   |                   |   |
| Acceptable                       | 99.6              | 99.6              |   |
| OAEM                             | -                 | -                 |   |
| Substandard/doubtful             | 0.4               | 0.4               | _ |
|                                  | 100.0             | 100.0             |   |
| Total loans                      |                   |                   |   |
| Acceptable                       | 97.6              | 97.5              |   |
| OAEM                             | 1.0               | 1.1               |   |
| Substandard/doubtful             | 1.4               | 1.4               | - |
|                                  | 100.0 %           | 100.0             | % |

The following tables provide an age analysis of past due loans (including accrued interest) as of:

| March 31, 2020                   | 30-89<br>Days<br>Past Due | 90 Days<br>or More<br>Past Due | Total<br>Past<br>Due | Not Past Due or<br>Less Than 30<br>Days Past Due | Total<br>Loans   | Recorded Investment >90 Days and Accruing    |
|----------------------------------|---------------------------|--------------------------------|----------------------|--------------------------------------------------|------------------|----------------------------------------------|
| Real estate mortgage             | \$ 3,150,857              | \$ 4,385,024                   | \$ 7,535,881         | \$ 888,788,795                                   | \$ 896,324,676   | \$ 513,326                                   |
| Production and intermediate term | 735,768                   | 612,473                        | 1,348,241            | 127,448,127                                      | 128,796,368      | -                                            |
| Loans to cooperatives            | -                         | -                              | -                    | 7,861,088                                        | 7,861,088        | -                                            |
| Processing and marketing         | -                         | -                              | -                    | 37,757,850                                       | 37,757,850       | -                                            |
| Farm-related business            | -                         | -                              | -                    | 360,575                                          | 360,575          | -                                            |
| Communication                    | -                         | -                              | -                    | 2,627,477                                        | 2,627,477        | -                                            |
| Energy                           | -                         | -                              | -                    | 1,249,793                                        | 1,249,793        | -                                            |
| Rural residential real estate    | 492,906                   | -                              | 492,906              | 33,063,303                                       | 33,556,209       | -                                            |
| Total                            | \$ 4,379,531              | \$ 4,997,497                   | \$ 9,377,028         | \$ 1,099,157,008                                 | \$ 1,108,534,036 | \$ 513,326                                   |
| December 31, 2019                | 30-89<br>Days<br>Past Due | 90 Days<br>or More<br>Past Due | Total<br>Past<br>Due | Not Past Due or<br>Less Than 30<br>Days Past Due | Total<br>Loans   | Recorded Investment<br>>90 Days and Accruing |
| Real estate mortgage             | \$ 4,372,447              | \$ 251,030                     | \$ 4,623,477         | \$ 872,120,416                                   | \$ 876,743,893   | \$ -                                         |
| Production and intermediate term | 201,975                   | 410,499                        | 612,474              | 121,424,888                                      | 122,037,362      | -                                            |
| Loans to cooperatives            | -                         | _                              | _                    | 3,886,270                                        | 3,886,270        | -                                            |
| Processing and marketing         | -                         | _                              | _                    | 35,476,359                                       | 35,476,359       | -                                            |
| Farm-related business            | -                         | _                              | _                    | 15,959                                           | 15,959           | -                                            |
| Communication                    | -                         | -                              | -                    | 2,634,241                                        | 2,634,241        | -                                            |
| Energy                           | -                         | -                              | -                    | 936,702                                          | 936,702          | -                                            |
| Rural residential real estate    | 29,480                    |                                | 29,480               | 32,821,510                                       | 32,850,990       |                                              |
| Total                            | \$ 4,603,902              | \$ 661,529                     | \$ 5,265,431         | \$ 1,069,316,345                                 | \$ 1,074,581,776 | \$ -                                         |

Note: The recorded investment in the receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges or acquisition costs, and may also reflect a previous direct write-down of the investment.

A restructuring of a debt constitutes a troubled debt restructuring (TDR) if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. TDRs are undertaken in order to improve the likelihood of recovery on the loan and may include, but are not limited to, forgiveness of principal or interest, interest rate reductions that are lower than the current market rate for new debt with similar risk, or significant term or payment extensions.

As of March 31, 2020, the total recorded investment of TDR loans was \$459,712, including \$322,359 classified as nonaccrual and \$137,353 classified as accrual, with specific allowance for loan losses of \$138,911. All loans classified as TDRs were individually evaluated to determine the need for allowance for loan losses. As of March 31, 2020, the Association had no commitments to lend funds to borrowers whose loan terms have been modified in a TDR.

There were no loans with TDR designation that occurred during the three months ended March 31, 2020. Loans formally restructured prior to January 1, 2020, were \$459,712.

In restructurings where principal is forgiven, the amount of the forgiveness is immediately charged off. In restructurings where accrued interest is forgiven, the interest is reversed (if current year interest) or charged off (if prior year interest).

The predominant form of concession granted for TDRs includes extension of the term and/or delayed payments. Other types of modifications include principal or accrued interest reductions and interest rate decreases, among others. At times, these terms might be offset with incremental payments, collateral or new borrower guarantees, in which case we assess all of the modified terms to determine if the overall modification qualifies as a TDR. No loans modified in the last 12 months have subsequently defaulted as of March 31, 2020.

The following table provides information on outstanding loans restructured in TDRs at period end. These loans are included as impaired loans in the impaired loan table at:

|                                  | Loans Modified as TDRs |                   |     |         | TDRs in Nonaccrual Status |                   |     |         |
|----------------------------------|------------------------|-------------------|-----|---------|---------------------------|-------------------|-----|---------|
|                                  | N                      | Iarch 31,<br>2020 | Dec | 2019    | N                         | farch 31,<br>2020 | Dec | 2019    |
| Real estate mortgage             | \$                     | 288,145           | \$  | 399,840 | \$                        | 150,792           | \$  | 264,366 |
| Production and intermediate term |                        | 171,567           |     | 177,417 |                           | 171,567           |     | 177,417 |
| Total                            | \$                     | 459,712           | \$  | 577,257 | \$                        | 322,359           | \$  | 441,783 |

|                                                             |              | March 31, 2020 |              | December 31, 2019 |             |              |  |
|-------------------------------------------------------------|--------------|----------------|--------------|-------------------|-------------|--------------|--|
|                                                             |              | Unpaid         |              |                   | Unpaid      | _            |  |
|                                                             | Recorded     | Principal      | Related      | Recorded          | Principal   | Related      |  |
|                                                             | Investment   | Balance        | Allowance    | Investment        | Balance     | Allowance    |  |
| Impaired loans with a related allowance for credit losses:  |              |                |              |                   |             |              |  |
| Real estate mortgage                                        | \$ 4,746,981 | \$ 4,752,206   | \$ 1,133,512 | \$ 5,049,868      | \$5,096,160 | \$ 1,000,767 |  |
| Production and intermediate term                            | 138,711      | 138,711        | 138,911      | 142,311           | 142,311     | 141,311      |  |
| Farm-related business                                       | -            | -              | -            | -                 | -           | -            |  |
| Rural residential real estate                               | 36,022       | 36,022         | 14,122       | 38,125            | 38,126      | 16,230       |  |
| Total                                                       | \$ 4,921,714 | \$ 4,926,939   | \$ 1,286,545 | \$ 5,230,304      | \$5,276,597 | \$ 1,158,308 |  |
| Impaired loans with no related allowance for credit losses: |              |                |              |                   |             |              |  |
| Real estate mortgage                                        | \$ 3,020,620 | \$ 3,154,114   | \$ -         | \$ 2,565,872      | \$2,736,397 | \$ -         |  |
| Production and intermediate term                            | 645,330      | 645,867        | -            | 647,580           | 648,117     | -            |  |
| Farm-related business                                       | 7,052        | 7,052          | -            | 15,959            | 15,959      | -            |  |
| Rural residential real estate                               | -            | -              | -            | -                 | -           | -            |  |
| Total                                                       | \$ 3,673,002 | \$ 3,807,033   | \$ -         | \$ 3,229,411      | \$3,400,473 | \$ -         |  |
| Total impaired loans:                                       |              |                |              |                   |             |              |  |
| Real estate mortgage                                        | \$ 7,767,601 | \$ 7,906,320   | \$ 1,133,512 | \$ 7,615,740      | \$7,832,557 | \$ 1,000,767 |  |
| Production and intermediate term                            | 784,041      | 784,578        | 138,911      | 789,891           | 790,428     | 141,311      |  |
| Farm-related business                                       | 7,052        | 7,052          | -            | 15,959            | 15,959      | -            |  |
| Rural residential real estate                               | 36,022       | 36,022         | 14,122       | 38,125            | 38,126      | 16,230       |  |
| Total                                                       | \$ 8,594,716 | \$ 8,733,972   | \$ 1,286,545 | \$ 8,459,715      | \$8,677,070 | \$ 1,158,308 |  |

<sup>&</sup>lt;sup>a</sup> Unpaid principal balance represents the recorded principal balance of the loan.

| For | the | Three | Months | Ended  |
|-----|-----|-------|--------|--------|
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| To the Three World's Linded |                                      |                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |
|-----------------------------|--------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| March 31, 2020              |                                      |                                                                                                                                                                                     | March 31, 2019                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |
| Average                     | In                                   | terest                                                                                                                                                                              | Average                                                                                                                                                                                                                                                                                                                                                                                                                                                          | I                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | nterest                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |  |
| <b>Impaired</b>             | Income                               |                                                                                                                                                                                     | Impaired                                                                                                                                                                                                                                                                                                                                                                                                                                                         | I                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | ncome                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |  |
| Loans                       | Recognized                           |                                                                                                                                                                                     | Loans                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Re                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | cognized                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |
|                             |                                      |                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |
|                             |                                      |                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |
| \$ 4,809,132                | \$                                   | -                                                                                                                                                                                   | \$ 1,431,137                                                                                                                                                                                                                                                                                                                                                                                                                                                     | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 10,581                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |  |
| 140,161                     |                                      | -                                                                                                                                                                                   | 239,468                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 793                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  |
| -                           |                                      | -                                                                                                                                                                                   | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |  |
| 36,943                      |                                      | -                                                                                                                                                                                   | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |  |
| \$ 4,986,236                | \$                                   | -                                                                                                                                                                                   | \$ 1,670,605                                                                                                                                                                                                                                                                                                                                                                                                                                                     | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 11,374                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |  |
|                             |                                      |                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |
|                             |                                      |                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |
| \$ 2,998,147                | \$                                   | 8,592                                                                                                                                                                               | \$ 3,269,153                                                                                                                                                                                                                                                                                                                                                                                                                                                     | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 25,324                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |  |
| 646,170                     |                                      | -                                                                                                                                                                                   | 139,184                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 2,537                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |  |
| 9,988                       |                                      | -                                                                                                                                                                                   | 18,576                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |  |
| <u> </u>                    |                                      |                                                                                                                                                                                     | 55,368                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 390                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  |
| \$ 3,654,305                | \$                                   | 8,592                                                                                                                                                                               | \$ 3,482,281                                                                                                                                                                                                                                                                                                                                                                                                                                                     | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 28,251                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |  |
|                             |                                      |                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |
| \$ 7,807,279                | \$                                   | 8,592                                                                                                                                                                               | \$ 4,700,290                                                                                                                                                                                                                                                                                                                                                                                                                                                     | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 35,905                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |  |
| 786,331                     |                                      | -                                                                                                                                                                                   | 378,652                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 3,330                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |  |
| 9,988                       |                                      | -                                                                                                                                                                                   | 18,576                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |  |
| 36,943                      |                                      |                                                                                                                                                                                     | 55,368                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 390                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  |
| \$ 8,640,541                | \$                                   | 8,592                                                                                                                                                                               | \$ 5,152,886                                                                                                                                                                                                                                                                                                                                                                                                                                                     | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 39,625                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |  |
|                             | Average Impaired Loans  \$ 4,809,132 | March 31, 2020  Average In Impaired Ir Loans Rec  \$ 4,809,132 \$ 140,161  - 36,943  \$ 4,986,236  \$ 2,998,147 \$ 646,170 9,988  - \$ 3,654,305  \$ 7,807,279 786,331 9,988 36,943 | March 31, 2020         Average Impaired Loans       Interest Income Recognized         \$ 4,809,132       \$ -         140,161       -         -       -         36,943       -         \$ 4,986,236       \$ -         \$ 2,998,147       \$ 8,592         646,170       -         9,988       -         -       -         \$ 3,654,305       \$ 8,592         \$ 7,807,279       \$ 8,592         786,331       -         9,988       -         36,943       - | March 31, 2020         March 3           Average Impaired Loans         Income Recognized         Impaired Loans           \$ 4,809,132         \$ -         \$ 1,431,137           \$ 140,161         -         239,468           -         -         -           \$ 4,986,236         \$ -         \$ 1,670,605           \$ 2,998,147         \$ 8,592         \$ 3,269,153           \$ 646,170         -         139,184           \$ 9,988         -         18,576           \$ 3,654,305         \$ 8,592         \$ 3,482,281           \$ 7,807,279         \$ 8,592         \$ 4,700,290           786,331         -         378,652           9,988         -         18,576           36,943         -         55,368 | March 31, 2020         March 31, 2019           Average Impaired Loans         Income Recognized         Impaired Loans         Impaired Recognized           \$ 4,809,132         \$ -         \$ 1,431,137         \$ 140,161           -         -         -         -           36,943         -         -         -           \$ 4,986,236         \$ -         \$ 1,670,605         \$ 18,576           -         -         -         -           \$ 2,998,147         \$ 8,592         \$ 3,269,153         \$ 18,576           -         -         -         -         55,368           \$ 3,654,305         \$ 8,592         \$ 3,482,281         \$           \$ 7,807,279         \$ 8,592         \$ 4,700,290         \$ 786,331           -         378,652         9,988         -         18,576           36,943         -         55,368         - |  |

A summary of changes in the allowance for loan losses and period end recorded investment in loans is as follows:

|                                          | Real Estate<br>Mortgage |      | oduction and<br>ntermediate<br>Term | Δ    | Agribusiness | Con | nmunications  |     | Energy and<br>ater/Waste<br>Water     |    | Rural<br>Residential<br>Real Estate |       | Total            |
|------------------------------------------|-------------------------|------|-------------------------------------|------|--------------|-----|---------------|-----|---------------------------------------|----|-------------------------------------|-------|------------------|
| Allowance for Credit Losses:             | Mortgage                | _    | Term                                |      | rgriousiness |     | interrections |     | · · · · · · · · · · · · · · · · · · · |    | Roar Estate                         |       | Total            |
| Balance at December 31, 2019 Charge-offs | 7,175,026               | \$   | 378,935<br>-                        | \$   | 101,231      | \$  | 2,159         | \$  | 2,389                                 | \$ | 98,455<br>-                         | \$    | 7,758,195        |
| Recoveries                               | 2,914                   |      | -                                   |      | -            |     | -             |     | -                                     |    | -                                   |       | 2,914            |
| Provision for loan losses                | 133,343                 |      | 16,490                              |      | (386)        |     | (53)          |     | (99)                                  |    | 689                                 |       | 149,984          |
| Other                                    | 24                      |      | 4,204                               |      | 1,927        |     |               |     | 1,207                                 |    | (27)                                |       | 7,335            |
| Balance at March 31, 2020                | 7,311,307               | \$   | 399,629                             | \$   | 102,772      | \$  | 2,106         | \$  | 3,497                                 | \$ | 99,117                              | \$    | 7,918,428        |
| Ending Balance:                          |                         |      |                                     |      |              |     |               |     |                                       |    |                                     |       |                  |
| Individually evaluated for impairment    | 1,503,012               | \$   | 138,911                             | \$   |              | \$  |               | \$  |                                       | \$ | 48,640                              | \$    | 1,690,563        |
| Collectively evaluated for               | 1,303,012               | Ф    | 130,911                             | Ф    | -            | Ф   | -             | Ф   | -                                     | Þ  | 46,040                              | Ф     | 1,090,303        |
| impairment                               | 5,808,295               |      | 260,718                             |      | 102,772      |     | 2,106         |     | 3,497                                 |    | 50,477                              |       | 6,227,865        |
| Balance at March 31, 2020                |                         | \$   | 399,629                             |      | 102,772      | \$  | 2,106         | \$  | 3,497                                 | \$ | 99,117                              | \$    | 7,918,428        |
| Datance at March 31, 2020                | 7,311,307               | φ_   | 399,029                             | Φ.   | 102,772      | Ψ.  | 2,100         | Φ   | 3,497                                 | Φ  | 99,117                              | φ     | 7,910,420        |
|                                          | 6,910,644               | \$   | 364,699                             | \$   | 43,021       | \$  | 2,268         | \$  | -                                     | \$ | 38,490                              | \$    | 7,359,122        |
| Charge-offs                              | 2.616                   |      | -                                   |      | -            |     | -             |     | -                                     |    | -                                   |       | 2.616            |
| Recoveries Provision for loan losses     | 2,616<br>79,281         |      | (8,787)                             |      | 5,853        |     | - (6)         |     | -                                     |    | 56,961                              |       | 2,616<br>133,302 |
| Other                                    | (8)                     |      | 1,820                               |      | 536          |     | (6)           |     | -                                     |    | 238                                 |       | 2,586            |
| <del>-</del>                             | 6,992,533               | \$   | 357,732                             | \$   | 49,410       | \$  | 2,262         | \$  |                                       | \$ | 95,689                              | \$    | 7,497,626        |
| Ending Balance:                          |                         |      |                                     |      |              |     |               |     |                                       |    |                                     |       |                  |
| Individually evaluated for               |                         |      |                                     |      |              |     |               |     |                                       |    |                                     |       |                  |
|                                          | 1,144,090               | \$   | 167,010                             | \$   | _            | \$  | _             | \$  | _                                     | \$ | 55,898                              | \$    | 1,366,998        |
| Collectively evaluated for               | 1,1,0,0                 | Ψ    | 107,010                             | Ψ.   |              | Ψ   |               | 4   |                                       | Ψ. | 22,070                              | Ψ     | 1,500,550        |
| impairment                               | 5,848,443               |      | 190,722                             |      | 49,410       |     | 2,262         |     | -                                     |    | 39,791                              |       | 6,130,628        |
| Balance at March 31, 2019                |                         | \$   | 357,732                             | \$   | 49,410       | \$  | 2,262         | \$  |                                       | \$ | 95,689                              | \$    | 7,497,626        |
|                                          |                         | Dr   | oduction and                        |      |              |     |               | F   | inergy and                            |    | Rural                               |       |                  |
|                                          | Real Estate             |      | ntermediate                         |      |              |     |               |     | ater/Waste                            |    | Residential                         |       |                  |
|                                          |                         | 1    |                                     |      |              |     |               | vv  |                                       |    |                                     |       | m . 1            |
| _                                        | Mortgage                |      | Term                                | A    | Agribusiness | Con | nmunications  |     | Water                                 |    | Real Estate                         | -     | Total            |
| Recorded Investments                     |                         |      |                                     |      |              |     |               |     |                                       |    |                                     |       |                  |
| in Loans Outstanding:                    |                         |      |                                     |      |              |     |               |     |                                       |    |                                     |       |                  |
| Ending Balance at                        |                         |      |                                     |      |              |     |               |     |                                       |    |                                     |       |                  |
| March 31, 2020                           | 896,324,676             | \$   | 128,796,368                         | \$   | 45,979,513   | \$  | 2,627,477     | \$  | 1,249,793                             | \$ | 33,556,209                          | \$    | 1,108,534,036    |
| Individually evaluated for               |                         |      |                                     |      |              |     |               |     |                                       |    |                                     |       |                  |
| impairment                               | 13,327,858              | \$   | 1,827,859                           | \$   | 7,052        | \$  | _             | \$  | _                                     | \$ | 118,594                             | \$    | 15,281,363       |
| Collectively evaluated for               |                         |      |                                     |      |              |     |               |     |                                       |    |                                     |       |                  |
| impairment                               | 882,996,818             | \$   | 126,968,509                         | \$   | 45,972,461   | \$  | 2,627,477     | \$  | 1,249,793                             | S  | 33,437,615                          | 2     | 1,093,252,673    |
| imparinent                               | 002,770,010             | _Ψ   | 120,700,507                         | Ψ_   | 43,772,401   | Ψ   | 2,027,477     |     | 1,247,773                             |    | 33,437,013                          | Ψ.    | 1,075,252,075    |
| Ending Balance at                        |                         |      |                                     |      |              |     |               |     |                                       |    |                                     |       |                  |
| December 31, 2019                        | 876,743,893             | \$   | 122,037,362                         | \$   | 39,378,588   | \$  | 2,634,241     | \$  | 936,702                               | \$ | 32,850,990                          | \$    | 1,074,581,776    |
| · · · · · · · · · · · · · · · · · · ·    | , 0,0,,75,0,5           | _Ψ   | 122,037,302                         | Ψ    | 57,570,500   | Ψ   | 2,00 T,2-T1   | Ψ   | 750,102                               | Ψ  | 52,050,770                          | Ψ     | .,0/1,001,//0    |
| Individually evaluated for               | 12 125 545              | ф    | 1.002.050                           |      | 15.050       | e   |               | 6   |                                       |    | 120.007                             | an an | 15 172 651       |
| impairment                               | 3,125,547               | _\$_ | 1,902,058                           | _\$_ | 15,959       | _\$ |               | _\$ |                                       | \$ | 130,087                             | _\$_  | 15,173,651       |
| Collectively evaluated for               |                         |      |                                     |      |              |     |               |     |                                       |    |                                     |       |                  |
| impairment                               | 863,618,346             | _\$  | 120,135,304                         | \$   | 39,362,629   | \$  | 2,634,241     | \$  | 936,702                               | \$ | 32,720,903                          | \$    | 1,059,408,125    |

### NOTE 3 — CAPITAL

The Association's board of directors has established a Capital Adequacy Plan (Plan) that includes the capital targets that are necessary to achieve the institution's capital adequacy goals as well as the minimum permanent capital standards. The Plan monitors projected dividends, equity retirements and other actions that may decrease the Association's permanent capital. In addition to factors that must be considered in meeting the minimum standards, the board of directors also monitors the following factors: capability of management; quality of operating policies, procedures and internal controls; quality and quantity of earnings; asset quality and the adequacy of the allowance for losses to absorb potential loss within the loan portfolio; sufficiency of liquid funds; needs of an institution's customer base; and any other risk-oriented activities, such as funding and interest rate risk, potential obligations under joint and several liability, contingent and off-balance-sheet liabilities or other conditions warranting additional capital. At least quarterly, management reviews the Association's goals and objectives with the board.

## **Regulatory Capitalization Requirements**

| Re                                                                                                                            | egulatory | Conserv                     | ation      |                     | A                           | as of                       |
|-------------------------------------------------------------------------------------------------------------------------------|-----------|-----------------------------|------------|---------------------|-----------------------------|-----------------------------|
| Risk-adjusted:                                                                                                                | linimums  | Buffe                       | er*        | Total               | March                       | 31, 2020                    |
| Common equity tier 1 ratio                                                                                                    | 4.50%     |                             | 2.50%      | 7.00%               |                             | 16.00%                      |
| Tier 1 capital ratio                                                                                                          | 6.00%     |                             | 2.50%      | 8.50%               |                             | 16.00%                      |
| Total capital ratio                                                                                                           | 8.00%     |                             | 2.50%      | 10.50%              |                             | 16.72%                      |
| Permanent capital ratio                                                                                                       | 7.00%     |                             | 0.00%      | 7.00%               |                             | 16.11%                      |
| Non-risk-adjusted:                                                                                                            |           |                             |            |                     |                             |                             |
| Tier 1 leverage ratio                                                                                                         | 4.00%     |                             | 1.00%      | 5.00%               |                             | 16.21%                      |
| UREE leverage ratio                                                                                                           | 1.50%     |                             | 0.00%      | 1.50%               |                             | 17.43%                      |
|                                                                                                                               | 6         | ommon<br>equity             | Tier 1     |                     | Total capital               | Permanent                   |
| Numerator:                                                                                                                    | tie       | 1 ratio                     | capital ra | tio                 | ratio                       | capital ratio               |
| Unallocated retained earnings                                                                                                 |           | 189,243,876                 | 189,       | 243,876             | 189,243,876                 | 189,243,876                 |
| Common Cooperative Equities:                                                                                                  |           | 4 102 251                   | 4          | 102.251             | 4 102 251                   | 4 102 251                   |
| Statutory minimum purchased borrower stock Allowance for loan losses and reserve for credit losses subject to certain limitat | ions      | 4,193,351                   | 4,         | 193,351             | 4,193,351<br>7,857,788      | 4,193,351                   |
| Regulatory Adjustments and Deductions:                                                                                        |           |                             |            |                     |                             |                             |
| Amount of allocated investments in other System institutions                                                                  |           | (17,365,710)<br>176,071,517 |            | 365,710)<br>071,517 | (17,365,710)<br>183,929,305 | (17,365,710)<br>176,071,517 |
| Denominator:                                                                                                                  |           | 170,071,517                 | 170,       | 071,517             | 103,727,303                 | 170,071,317                 |
| Risk-adjusted assets excluding allowance                                                                                      | 1         | ,117,730,619                | 1,117,     | 730,619             | 1,117,730,619               | 1,117,730,619               |
| Regulatory Adjustments and Deductions:  Regulatory deductions included in total capital                                       |           | (17,365,710)                | (17        | 365,710)            | (17,365,710)                | (17,365,710)                |
| Allowance for loan losses                                                                                                     |           | (17,000,710)                | (17,       | 203,710)            | (17,505,710)                | (7,759,995)                 |
|                                                                                                                               | 1         | ,100,364,909                | 1,100,     | 364,909             | 1,100,364,909               | 1,092,604,914               |
|                                                                                                                               |           |                             |            | <b></b>             |                             | LIDEE                       |
|                                                                                                                               |           |                             |            | Tie:<br>leverag     |                             | UREE leverage ratio         |
| Jumerator:                                                                                                                    |           |                             |            | icverag             | c ratio                     | ic verage ratio             |

|                                                              | Tier 1         | UREE           |
|--------------------------------------------------------------|----------------|----------------|
|                                                              | leverage ratio | leverage ratio |
| Numerator:                                                   |                |                |
| Unallocated retained earnings                                | 189,243,876    | 189,243,876    |
| Common Cooperative Equities:                                 |                |                |
| Statutory minimum purchased borrower stock                   | 4,193,351      | -              |
| Regulatory Adjustments and Deductions:                       |                |                |
| Amount of allocated investments in other System institutions | (17,365,710)   | -              |
|                                                              | 176,071,517    | 189,243,876    |
| Denominator:                                                 |                |                |
| Total Assets                                                 | 1,115,804,812  | 1,115,804,812  |
| Regulatory Adjustments and Deductions:                       |                |                |
| Regulatory deductions included in tier 1 capital             | (29,935,907)   | (29,935,907)   |
|                                                              | 1,085,868,905  | 1,085,868,905  |

An additional component of equity is accumulated other comprehensive income. The Association's accumulated other comprehensive income (loss) relates entirely to its nonpension other postretirement benefits. Amortization of prior service (credits) cost and of actuarial (gain) loss are reflected in "Other components of net periodic postretirement benefit cost" in the Consolidated Statement of Comprehensive Income. The following table summarizes the changes in accumulated other comprehensive income (loss) for the three months ended March 31:

|                                                            | 2020         | 2019      |
|------------------------------------------------------------|--------------|-----------|
| Accumulated other comprehensive income (loss) at January 1 | \$ (375,423) | \$ 19,978 |
| Amortization of prior service (credit) costs included      |              |           |
| in salaries and employee benefits                          | 48           | (5,055)   |
| Amortization of actuarial (gain) loss included             |              |           |
| in salaries and employee benefits                          | <u></u>      |           |
| Other comprehensive income (loss), net of tax              | 48           | (5,055)   |
| Accumulated other comprehensive income (loss) at March 31  | \$ (375,375) | \$ 14,923 |

### NOTE 4 — INCOME TAXES

Alabama Ag Credit, ACA and its PCA subsidiary, Alabama Ag Credit, PCA (Associations) are subject to federal and certain other income taxes. The Associations are eligible to operate as cooperatives that qualify for tax treatment under Subchapter T of the Internal Revenue Code. Under specified conditions, the Associations can exclude from taxable income amounts distributed as qualified patronage refunds in the form of cash, stock or allocated surplus. Provisions for income taxes are made only on those taxable earnings that will not be distributed as qualified patronage dividends. Deferred taxes are recorded at the tax effect of all temporary differences based on the assumption that such temporary differences are retained by the institution and will therefore impact future tax payments. A valuation allowance is provided against deferred tax assets to the extent that it is more likely than not (more than 50 percent probability), based on management's estimate, that they will not be realized. The Association has recorded a full valuation allowance against its deferred tax asset as of September 30, 2019 based on management's estimate that it is more likely than not that the deferred tax asset will not be realized. For the three months March 31, 2020 and 2019, the Associations had no taxable income. The subsidiary, Alabama Ag Credit, FLCA, is exempt from federal and other income taxes as provided in the Farm Credit Act of 1971.

### NOTE 5 — FAIR VALUE MEASUREMENTS

FASB guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability. See Note 13 to the 2019 Annual Report to Stockholders for a more complete description.

Assets and liabilities measured at fair value on a recurring basis are summarized below:

| March 31, 2020                                     | Fair Value Measurement Using |         |                 |        |          |      |       | <b>Total Fair</b> |  |  |
|----------------------------------------------------|------------------------------|---------|-----------------|--------|----------|------|-------|-------------------|--|--|
|                                                    |                              | Level 1 | Level 2 Level 3 |        |          | el 3 | Value |                   |  |  |
| Assets: Assets held in nonqualified benefit trusts | \$                           | 96,203  | \$              | -      | \$       | -    | \$    | 96,203            |  |  |
| December 31, 2019                                  |                              | Fair Va | lue Mea         | sureme | nt Using |      | To    | tal Fair          |  |  |
|                                                    | I                            | Level 1 | Lev             | el 2   | Lev      | el 3 |       | Value             |  |  |
| Assets: Assets held in nonqualified benefit trusts | \$                           | 98,961  | \$              | _      | \$       | _    | \$    | 98,961            |  |  |

Assets and liabilities measured at fair value on a nonrecurring basis for each of the fair value hierarchy values are summarized below:

| March 31, 2020           | Fair Value Measurement Using |                                                |         |        |              |              |  |
|--------------------------|------------------------------|------------------------------------------------|---------|--------|--------------|--------------|--|
|                          | Level 1                      |                                                |         | el 2   | Level 3      | Value        |  |
| Assets:                  |                              |                                                |         |        |              |              |  |
| Loans*                   | \$                           | -                                              | \$      | -      | \$ 6,631,034 | \$ 6,631,034 |  |
| <u>December 31, 2019</u> | I                            | air Val                                        | ue Meas | sureme | nt Using     | Total Fair   |  |
|                          | Leve                         | <u> 1 1                                   </u> | Leve    | el 2   | Level 3      | Value        |  |
| Assets:                  |                              |                                                |         |        |              |              |  |
| Loans*                   | \$                           | -                                              | \$      | -      | \$ 6,626,162 | \$ 6,626,162 |  |

\*Represents the fair value of certain loans that were evaluated for impairment under authoritative guidance "Accounting by Creditors for Impairment of a Loan." The fair value was based upon the underlying collateral since these were collateral-dependent loans for which real estate is the collateral.

### **Information About Nonrecurring Level 3 Fair Value Measurements**

With regard to nonrecurring measurements for impaired loans and other property owned, it is not practicable to provide specific information on inputs, as each collateral property is unique. System institutions utilize appraisals to value these loans and other property owned and take into account unobservable inputs, such as income and expense, comparable sales, replacement cost and comparability adjustments.

### Valuation Techniques

As more fully discussed in Note 13 to the 2019 Annual Report to Stockholders, authoritative guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following represent a brief summary of the valuation techniques used for the Association's assets and liabilities.

### Assets Held in Nonqualified Benefits Trusts

Assets held in trust funds related to deferred compensation and supplemental retirement plans are classified within Level 1. The trust funds include investments that are actively traded and have quoted net asset values that are observable in the marketplace.

### Loans Evaluated for Impairment

For certain loans evaluated for impairment under FASB impairment guidance, the fair value is based upon the underlying real estate collateral since the loans were collateral-dependent. The fair value measurement process uses independent appraisals and other market-based information, but in many cases it also requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters. As a result, a majority of these loans have fair value measurements that fall within Level 3 of the fair value hierarchy. When the value of the real estate, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established.

### Other Property Owned

Other property owned is generally classified as Level 3 of the fair value hierarchy. The process for measuring the fair value of the other property owned involves the use of independent appraisals and other market-based information. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. As a result, these fair value measurements fall within Level 3 of the hierarchy. As of March 31, 2020, the Association had no other property owned in the consolidated balance sheet.

### NOTE 6 — EMPLOYEE BENEFIT PLANS

**Employee Retirement Plans:** As discussed in Note 2 and Note 11 to the 2019 Annual Report to Stockholders, employees of the Association participate in either the Texas Farm Credit District's (District) defined benefit pension plan (DB Plan) or the District's defined contribution plan (DC Plan).

The structure of the DB Plan is characterized as multi-employer since the assets, liabilities and cost of the plan are not segregated or separately accounted for by participating employers (Bank and associations). The Association recognizes its amortized annual contributions to the plan as an expense. The annual contribution is paid in January of each year and amortized into expense on a monthly basis; unamortized contributions are included in "Other Assets" in the consolidated balance sheet. The following table represents DB contributions made, amounts amortized into expense, and the remaining unamortized contributions amounts as of March 31:

|                      | 2020       | 2019       |
|----------------------|------------|------------|
| DB contribution      | \$ 320,565 | \$ 522,220 |
| YTD amortization     | 80,142     | 130,555    |
| Net periodic benefit | \$ 240,423 | \$ 391,665 |

Association contributions to the DC Plan are expensed as incurred. For the three months ended March 31, 2020 and 2019, the Association recognized pension costs for the DC Plan of \$106,307 and \$97,654, respectively.

Employees are also eligible to participate in the Farm Credit Benefits Alliance 401(k) Plan. Contributions to the 401(k) plan are expensed as incurred. The Association's contributions to the 401(k) plan were \$48,516 and \$47,334 for the three months ended March 31, 2020 and 2019, respectively.

Other Postretirement Benefits: In addition to pension benefits, the Association provides certain health care benefits to qualifying retired employees (other postretirement benefits). These benefits are not characterized as multi-employer, and consequently, the liability for these benefits is included in the consolidated balance sheet. The following table summarizes the components of net periodic benefit costs of nonpension other postretirement employee benefits for the three months ended March 31:

|                                               | Other Benefits |         |      |         |
|-----------------------------------------------|----------------|---------|------|---------|
|                                               | 2020           |         | 2019 |         |
| Service cost                                  | \$             | 15,458  | \$   | 13,043  |
| Interest cost                                 |                | 25,479  |      | 29,376  |
| Expected return on plan assets                |                | -       |      | -       |
| Amortization of prior service (credits) costs |                | (5,056) |      | (5,055) |
| Amortization of net actuarial (gain) loss     |                | 5,104   |      | -       |
| Total non-service cost                        |                | 25,527  |      | 24,321  |
| Net periodic benefit cost                     | \$             | 40,985  | \$   | 37,364  |

The components of net periodic benefit cost other than the service cost component are included in the line item "other components of net periodic benefit cost" in the income statement.

The Association's liability for the unfunded accumulated obligation for these benefits at March 31, 2020, was \$3,018,465 and is included in "Other Liabilities" in the balance sheet.

### NOTE 7 — COMMITMENTS AND CONTINGENT LIABILITIES

The Association is involved in various legal proceedings in the normal course of business. In the opinion of legal counsel and management, there are no legal proceedings at this time that are likely to materially affect the Association.

### NOTE 8 — SUBSEQUENT EVENTS

The Association has evaluated subsequent events through May 4, 2020 which is the date the financial statements were issued. There are no other significant events requiring disclosure as of May 4, 2020.